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FROM: Guatemala City

TO: Secretary of State

NO: 99, July 19, 6 p.m.

Re DEPTEL 71.

As demonstration UFCO's past difficulties here due only to Communist domination of previous government, I feel it important company should not (repeat not) delay approach to new government regarding new contract. I recommend Bump be instructed to call upon Minister Economy with written offer to begin discussion at latter's convenience. Effective date of contract should not (repeat not) be delayed until ratification by Congress or other technicalities.

Montgomery or some other high official from Boston should be sent here for actual negotiations.

PEURIFOY

RSP:MS/9

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